



October 15, 2012

Sue Boyd  
Administrator  
Town of Buena Vista  
210 East Main Street / PO Box 2002  
Buena Vista, CO 81211

Dear Sue (or To Whom It May Concern:):

I understand you are seeking an engineering firm to serve as the Town Engineer for Buena Vista.

The City of Salida has been utilizing the services of SGM since 2007. We have worked on a variety of projects over the years and SGM has provided rapid response to many time sensitive issues and our wide range of engineering and surveying needs. The diversity of work includes small projects such as a boundary/easement issue with a local resident; larger projects such as our Highway 50 Enhancement project (CDOT Enhancement Grant); the \$12M wastewater treatment plant project; and everything in between. We have worked with SGM to develop long-term capital plans and are now following through with implementation. SGM has identified grant and 0% interest loan opportunities and subsequently assisted with successful applications for those funds. They have also recently helped us hire a new Public Works Director.

During this time Jerry Burgess has been our primary contact. Jerry has always been responsive to our requests and helped us find the appropriate resources within SGM or even outside of their organization when needed. We enjoy the close relationship with Jerry and his team in Gunnison and now Salida combined with the depth of resources a larger firm can provide when needed for specialty projects.

The SGM staff and principals have always been honest and up front with us and we have developed a lot of trust in their opinions and the work they do for us. They are willing to adjust the scope of projects or their role in projects to fit our budget and needs. Jerry and his team also act as owner's rep on many projects and assert the City's interest in working with contractors, inspecting work and reviewing pay requests. We have been more than pleased with their services and consider them our go-to firm.

On behalf of the City of Salida, we would without hesitation recommend SGM to successfully fulfill the position as Town Engineer for Buena Vista.

Please let me know if you have any questions or would like to discuss Salida's experience with SGM.

Regards,

Dara MacDonald  
Administrator